



## Glenn R. Bonard

PARTNER

[gbonard@wtplaw.com](mailto:gbonard@wtplaw.com)

### WASHINGTON

T: 202.659.6773

F: 202.327.6173

### FALLS CHURCH

T: 703.280.9270

F: 202.327.6173

## BIOGRAPHY

Mr. Bonard counsels clients involved in a variety of businesses on corporate, business, real estate and tax related matters. His clients include corporations, partnerships, limited liability companies, families and individuals, the interaction of which involves him in tax planning, succession planning and estate planning.

## RECOGNITIONS

- AV rated Martindale and Hubbell

## MEMBERSHIPS & ACTIVITIES

- Member: American Bar Association, Taxation Section, Real Property Estates and Trusts Section
- Member: Virginia Bar, Taxation Section
- Member: District of Columbia Bar, Section on Taxation
- Member: Washington D.C Estate Planning Council
- Member: Corpus Christi School Development Committee

## PRACTICES & INDUSTRIES

**Business and Corporate**

**Mergers & Acquisitions**

**Real Estate**

**Real Estate Finance**

**Commercial Leasing**

**Taxation**

**Corporate and Partnership**

**Taxation**

**Federal and State**

**Transactional Tax Planning**

**Real Estate Taxation**

**Trust and Estate Taxation**

**Business Succession Planning**

**Trusts, Wills and Estate**

**Planning**

## EDUCATION

George Washington University,  
1973, LL.M., Taxation

Georgetown University, 1968,  
J.D.

## **ADMISSIONS**

Virginia

District of Columbia

U.S. Court of Military Appeals

## **BUSINESS AND CORPORATE LAW**

- Representation of clients in choosing, forming and structuring business entities and related financing
- Representation of business entities or shareholders in restructuring and recapitalizations of business entities
- Representation of corporations and shareholders concerning intra-company relationships including shareholder agreements
- Acts as outside general counsel to small and medium businesses
- Integrates tax considerations into client advice

## **MERGERS AND ACQUISITIONS**

- Representation of small and middle market companies in sales and acquisitions ranging from \$500,000 to \$100,000,000
- Represented government contractor in sale to public company
- Represented defense related government contractor in purchase of similar contractor
- Represented clients in the purchases and sales of automobile dealerships including sale of multi manufacturer operation to public company
- Represented cooperative organization in sale/merger with public real estate developer

## **REAL ESTATE/REAL ESTATE FINANCE**

- Represent purchasers and sellers of commercial real estate
- Represent commercial property owners in operation and management of assets
- Represent owners and tenants in commercial lease negotiations
- Represented major U.S airline in disposition of real estate
- Represented foreign based land developer in purchase, development and sale of property
- Represent real estate cooperatives, condominiums and home owners associations in financing transactions
- Counsels clients on tax ramifications of real estate transactions

## **TAX/TRANSACTIONAL TAX PLANNING**

- Provides advice to clients on minimizing tax ramifications of transactions
- Structured sale of cooperative owned real estate to avoid corporate level tax
- Represented residential cooperative in conversion to condominium with minimal tax impact
- Represent clients in 1031 exchanges

## **SUCCESSION PLANNING/ESTATE PLANNING**

- Expertise in sophisticated succession planning and estate planning developed as a result of confluence of tax background and business practice, particularly with respect to closely held businesses
- Recapitalization of businesses for succession and estate planning purposes
- Representation of high wealth individuals with respect to tax efficient intergenerational transfers
- Charitable gift planning
- Trusted family advisor arising out of long term client relationships providing guidance on estate and trust administration matters

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## **PRESENTATIONS & PUBLICATIONS**

Lecturer D.C.Bar Continuing Legal Education Program - Business Associations

Presentations to groups on wealth transfer and succession planning