



Sigrid C. Haines

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BIOGRAPHY

Ms. Haines is a health care and elder law attorney. She has earned a reputation as one of Maryland's most respected health care attorneys for her representation of hospitals, medical and health-related foundations, health care systems, nursing homes, home health agencies, physicians and pharmacies. She also practices in the guardianship field.

Ms. Haines counsels hospitals on a broad range of legal matters, including contract disputes and negotiations; hospital privileges and credentials; patient care; policy, licensing, accreditation and regulatory matters; HIPAA issues; medical staff bylaws; and fraud and abuse investigations and litigation. She also advises physicians and dentists on privileging and credentialing, licensing, payor issues, contracts and peer review activities.

Ms. Haines represents individuals and institutions in guardianship matters and has been appointed as guardian of property in a number of cases. For clients who are competent, but who recognize that they need assistance, she often serves as attorney-in-fact under a power of attorney to handle financial and health care needs based on her clients' instructions. In fulfilling her duties to the court or to her clients, Ms. Haines works with both county and private social workers in order

PRACTICES & INDUSTRIES

Business and Corporate

Health Care

Nonprofit Organizations and Associations

Administrative Law & Regulatory Litigation

Continuing Care Retirement Communities, Long Term Care, Assisted Living

EDUCATION

Case Western Reserve University
School of Law, 1984, J.D.

Bucknell University, 1981, B.A.

ADMISSIONS

Maryland

District of Columbia

New York

to provide the highest quality of life possible. In addition, she ensures that bills get paid and money is managed efficiently to meet the needs of her clients and wards.

RECOGNITIONS

- Listed in *Best Lawyers in America*, Health Care, 2012 - present
- Listed in *Chambers USA*, Health Care, 2011 - present
- AV Pre-eminent Peer Review Rated: Martindale-Hubbell
- Listed in Maryland and Washington, DC *Super Lawyers* (2007, 2009, 2010, 2013, 2015)

MEMBERSHIPS & ACTIVITIES

- Chair/Vice Chair/Secretary/Treasurer: Health Law Section of the Maryland State Bar Association
- Former Member: Johns Hopkins Bayview Medical Center Advisory Board for Patient Safety
- Former Member: Hebrew Home, Rockville, Patient Safety Committee
- Member: Maryland State Bar Association (Health Law Section Council 1993-present, Health Law Section 1989-present, Elder Law and Disability Rights Section Council 2014-2015, Board of Governors 2010-2012)
- Member: American Health Lawyers Association (1983-present)
- Auxiliary Board Member: Days End Farm Horse Rescue

HEALTHCARE – HOSPITALS AND NONPROFITS, ACCREDITATION AND REGULATIONS

- Health Law counsel during multi-hospital system's merger and joint venture with other hospital systems and healthcare organizations
- Representation of physician practice group in strategic alliance with hospital
- Representation of physician practice in negotiation with large healthcare system
- Representation of healthcare providers before multiple licensure boards
- Counsel to Hospital Boards in physician disciplinary matters and credentialing
- Advise clients on HIPAA compliance issues

PROFESSIONAL DISCIPLINARY MATTERS, FRAUD & ABUSE

- Representation of healthcare providers before multiple licensure boards, including physicians, dentists, physician assistants, nurses, nurse practitioners, psychologists, counselors, acupuncturists and respiratory therapists
- Representation of healthcare providers in qui tam case involving fraudulent Medicare billing
- Advise healthcare clients on fraud and abuse issues including self-referral, anti-kickback false claims and false statements

CONTINUING CARE RETIREMENT COMMUNITIES

- Health law counsel to long-term care facility during Medicare audit, change in ownership and eventual sale of facility
- Health law counsel representation of continuing care retirement communities on licensure, regulatory, and contractual issues
- Health law counsel to publicly-traded company re: change in ownership of continuing care retirement community
- Advise continuing care providers on regulatory submissions including contracts, disclosure statements, amendments, notifications and filings

BUSINESS AND CORPORATE LAW

- Advise parties in merger, acquisition and other business transactions regarding health care issues
- Advise health care clients in formation, corporate structure and governance
- Advise health care entities in physician recruitment
- Review and evaluate physician employment/independent contractor agreements

WHITE COLLAR CRIMINAL DEFENSE

- Representation of health care providers in responding to and defending against government inquiries, investigations, and prosecutions

PRESENTATIONS & PUBLICATIONS

New Developments in the Law, MAMSS Conference, May 15, 2019

Healthcare Decision-Making, Montgomery County Bar Association, February 2017

Physician Contracting Issues, Inova Fairfax Hospital, February 2017

Common Sense Measures Ensure a HIPAA Compliant Practice, Maryland Physician Magazine, March 2012

Maryland Health Care Advance Directives: The Law May Be Changing, April 2006

Health Care Decisions: Have You Made Yours? May 2005